

## Consulting Packages FOR ADVANCED MANUFACTURERS



### OVERVIEW

Plataine develops Intelligent Automation software for the next generation of automated manufacturing. We helped great manufacturers embrace our Total Production Optimization Solutions to improve quality, reduce costs, and shorten cycle times. Our Professional Services team can help you identify opportunities for improvement and adopt best practices for your enterprise deployment so you can get the most out of your investment. Our consultants are world-class experts in advanced discrete manufacturing and possess vast engineering knowledge and industry best practices. Learn exactly how Plataine can make an impact and deliver value to your business right away.



#### Context-Sensitive Automation

The next generation of Internet-of-Things enabled automation software. Adapt at the speed of the market.



#### Total Production Optimization

Enable end-to-end optimization, from ordering inventory to customer delivery and everything in between.



#### Time is Money. Save Both.

Root out inefficiencies at every level of your operation. That means savings on time, materials, and a better bottom line.

### TOTAL PRODUCTION OPTIMIZATION (TPO)

Plataine's TPO solutions delivers better productivity at lower cost through cloud-enabled automation. Plataine's sophisticated software platform brings real-time visibility of critical mobile assets, automatically produces real-time, optimized, holistic production plans utilizing your existing infrastructure.

## Packages

#### 1. VALUE DISCOVERY

Define how the solution fits into your IT landscape, estimate the benefits and savings and build an ROI case.

#### 2. PROCESS ANALYSIS

Improve production throughput and quality based on our accumulative experience and best practices.

#### 3. PILOT

Execute a short-term trial that helps you learn how a large-scale deployment might work in practice.

## Benefits

- 3 packages to best suit your needs
- Development of business case & ROI based on data collected on-site
- Identifying opportunities for optimization, automation & process improvements
- Definition of solution implementation and fit to existing IT systems
- On-site visit of experienced consultants
- Summary report including findings and recommendations

# Consulting Packages

## PACKAGE #1: VALUE DISCOVERY

### Overview

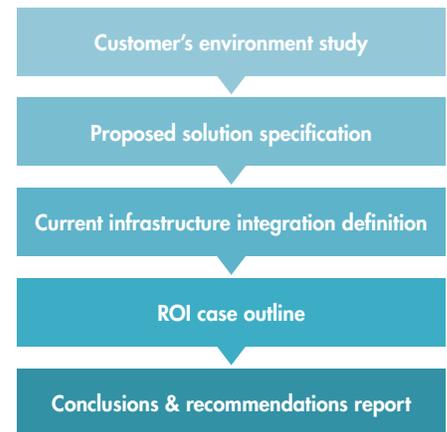
Plataine's Value Discovery package is aimed to better study your environment, define precisely the proposed solution and how it fits into your IT landscape, evaluate the estimated benefits and savings and build an ROI case.

### Days on-site

1 day of Professional Services engineer.

### Objectives and Deliverable

Define the solution and establish the value/ROI. Summary report that describes the customer environment, proposed solution, estimated benefits and ROI



## PACKAGE #2: PROCESS ANALYSIS

### Overview

Plataine's Process Analysis consulting package enables the customer to improve production throughput and quality based on our accumulative experience and the industry's best practices. The following business challenges are addressed:

- Seeking to improve on-time delivery and meeting production dead-lines.
- Seeking to improve quality, reduce re-work and better handle audits.
- Seeking to handle an increase in

production due to new program or other reason.

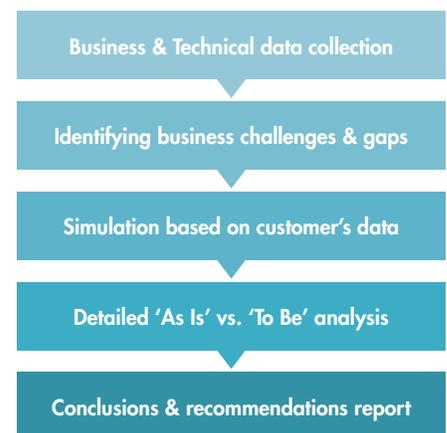
- Seeking to improve materials savings.

### Days on-site

2 days of Professional Services engineer.

### Objectives and Deliverable

Detailed report with 'As Is' vs. 'To Be' analysis. Implementation recommendations and the methods to achieve the required improvement.



## PACKAGE #3: PILOT

### Overview

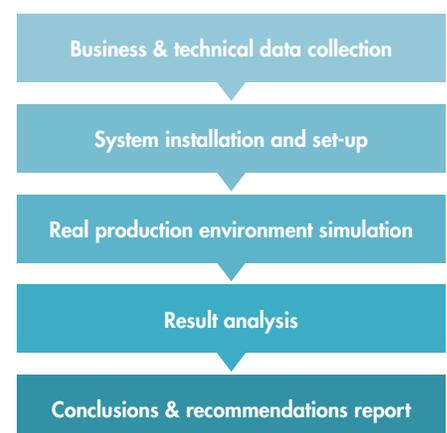
Plataine's Pilot program enables the customer to execute a short-term experiment that helps the organization to learn how a large-scale deployment might work in practice.

### Days on-site

4 days of Professional Services engineer.

### Objectives and Deliverable

Test Plataine's solution in the customer's real production environment. The pilot outcome is a report that finalizes the findings and helps the customer reaching a buying decision. This report can be presented to the customer's management team.



**ABOUT PLATAINE:** Plataine is the leading provider of Intelligent Automation software for advanced manufacturers, leveraging IoT and Artificial Intelligence Technologies. Plataine's Total Production Optimization (TPO) solutions bring the world of IoT to advance manufacturing and leverage state of the art patent-protected technologies, to enable manufacturers to significantly improve their bottom line. Plataine's solutions are used worldwide by top-tier customers from all levels of the supply chain, such as CTC-Airbus, GE Aviation, AVCORP, IAI, MT Aerospace, and Triumph.